

# SEO Success

This is an Insurance Agency Industry.



## Prior to Us

**This is an Insurance Agency Industry** came to us in Feb, 2022, with some online presence. They wanted to improve their local presence by increasing organic rankings and traffic to their website and increase clientele. At the time they signed on for our SEO services they had 2 keywords is ranking on the first page of major search engines.

## Our Approach

- We identified how potential customers were searching through extensive **keyword research**.
- We designed & implemented an SEO campaign that included **on-page** and **off-page optimization** around their targeted keyword terms.
- We ensured that all name, address, and phone number information was correct, complete and consistent across key sites, including top tier directories such as **Google My Business** and **Bing Local**.
- We developed and distributed **SEO friendly content** on relevant websites.

### After 3 Months

90 days later, the website went from ranking just for 2 keywords on Page 1 of results to ranking for **10 keywords** on Page 1. An increase of 400%.

May 2022

### By 12 months

12 Months later, the website went from ranking for 2 keywords on Page 1 of results to ranking for **19 keywords** on Page 1. An increase of 850%.

Feb 2023

### By June 2023

The momentum of the campaign was in full throttle as they now ranked on the first page of search engines for **32 keywords**. An increase of more than 1500%.

June 2023

## Google Search Console Data

**47.43%**

Increase in clicks.

544 clicks received in last 6 months.

**19%**

Increase in impressions.

971.3k impressions received in last 6 months.

## Google Analytics data

**28.08%**

Increase in Overall Website Traffic. 1,372 Overall visits received in last 6 months.

**20%**

Increase in Google Organic Sessions. 850 Organic visits received in last 6 months.

**50%**

Increase in Website Pageviews. 8,312 Pageviews received in last 6 months.

\*Major Search Engines defined as Google and Bing